New Mexico Finance Authority 207 Shelby St. Santa Fe, N.M. 87501 (505) 984-1454

Opportunity Enterprise Review Board Meeting October 19, 2023

New Mexico State Capitol, Room 307 490 Old Santa Fe Trail, Santa Fe, New Mexico

Members Present:

Joe Farr, Chair

Jennifer Garcia Kozlowski, Vice Chair (via zoom)

Robert Doucette

Duke City Commercial, LLC

Downtown Las Cruces Partnership

General Services Department

Brian Condit (via zoom) NM Building Trades

Marcos Trujillo Designee, NM Dept. of Finance/Admin

John Kreienkamp (via zoom) Designee, NM State Treasurer

Sam Collins, Secretary Designee, NMEDD

Members Absent:

Victor Mendoza RPM Lending

Sandy Chancey Designee, Southwest NM Council of Gov.

Andrea Salazar Designee, NM State Auditor

Finance Authority Staff:

Alysia Sanchez (via zoom)

Brenda Garcia

Brian DuBoff

Charlotte Larragoite (via zoom)

Cherise Martinez

John Brooks

Kryshana Madrid

Marquita Russel

Michelle Cox

Paul Romero

Rick Herrman

Rio Trujillo

Ryan Decker

Susan Pittard

Guests:

Jennie K. Sayuri Yama

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- 1. Call to Order and Roll Call. Chairman Farr called the meeting to order at 9:04 a.m. A quorum was established.
- 2. Approval of Agenda. Member Doucette moved, seconded by Member Collins, to approve the agenda. The motion passed 7-0.
- 3. Approval of Board Minutes. Member Doucette moved, seconded by Member Trujillo, for approval of the September 17, 2023, minutes. The motion passed 7-0.
- 4. Revisions to Opportunity Enterprise Revolving Board ("OERB") Evaluation and Prioritization Policy and Project Application.
 - 4.1 Revisions to OERB Evaluation and Prioritization Policy and Project Application. Staff presented an overview of the potential revisions to the project application and recommended changes to the evaluation and prioritization policy. NMFA justified these changes after receiving data and feedback from the first-round application cycle. Discussion ensued, with staff answering questions from the Board.

Member Collins moved, seconded by Member Doucette, for approval of agenda item 4.1. The motion passed 7-0.

- 5. Update on Opportunity Enterprise Project Applications Recommended to NMFA.
 - 5.1 Staff presented an update for the highest scoring project applicant, Mesa del Sol. The applicant was granted access to the financing application in early October and has 60 days to complete the online application with complete project and financial information.

A site visit by the NMFA project staff is scheduled for Friday, October 20, 2023, with the development team of MDS Investment, LLC. Staff anticipates underwriting and structuring may require 4-8 weeks once the application has been fully completed. Staff answered questions from the Board.

After further discussion, Chairman Farr requested the NMFA share the 2-step application with the Project Review Committee.

Informational Only.

- 6. Next OERB Meeting.
 - 6.1 Chairman Farr requested NMFA schedule a meeting prior to the upcoming Legislative Session. Time and date to be determined.

7.	Adjournment. Member Kreienkamp made a motion, seconded by member Trujillo to adjourn the
	meeting. The motion passed 7-0. The meeting adjourned at 9:44 a.m.

Secretary 01 / 12 / 2024

Date