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Opportunity Enterprise Commercial Development

Application #000094 · OECD

STATUS

In Progress

DOCS NEEDED

8

to upload

Required Documents

Most Recent Fiscal Year End Balance Sheet

Requested

No files uploaded

Upload File

Equity contribution document (bank

Project Summary & Developer Location

Community Impact

Site Readiness and Building Type

Applicant Need & Readiness

Project Designation

...

Developer Location

* (required) Developer headquarters state

Project Details

* (required) Enterprise Development Project Name

* (required) Project Address — Street

* (required) Project Address — City

* (required) Project Address — Zip Code

* (required) County where the Enterprise Development Project is located



* (required) Describe your Enterprise Commercial Development Project 

* (required) Estimated Project Start Date

* (required) Estimated Project Completion Date

* (required) Estimated square footage

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Project Summary & Developer Location

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Project Designation

...

Community Support

* (required) Describe the economic and community benefits this project will bring to residents and businesses in close proximity.

1

* (required) Select all types of community engagement evidence you will provide. 1

Available

Public Meeting Resolutions
Community Engagement Survey
Other
None

Selected

Letters of Support from local businesses or citizens
Public Meeting Records
Letters of Support from elected officials or public b...

****Scoring note — Letters from elected officials or public bodies:**** To earn the additional 5 points for letters of support, your letters must demonstrate alignment with local plans, economic development strategies, or development district priorities (e.g., local government plans, tribal government plans, economic development organization priorities, or elected official priorities). Staff will assess alignment from the letters submitted — no additional response required.

Community Need

* (required) Describe the community need this project addresses — including services, commodities, employment opportunities, and economic activity it will provide to the community.

1

Environmental Impact

* (required) Describe the expected environmental impact of this project. ⓘ

* (required) Select all environmental impact categories that apply. ⓘ

Available

Water Reclamation

Waste Reduction

Basic LEED Certification

Minimal Environmental Impact

None

Selected

Water Conservation

Brownfield Remediation

Silver LEED Certification or Higher

* (required) If LEED certification applies: what stage is the certification at?

Apprenticeship & Workforce Training

* (required) Will this project utilize participants from registered New Mexico apprenticeship programs or other NMFA-approved workforce training programs?

* (required) Name the specific program(s) and describe how participants will be engaged during construction. ⓘ

* (required) Estimated number of apprenticeship or training participants during the construction phase. ⓘ

Redevelopment

* (required) Select all redevelopment categories that apply. ⓘ

Available

Infill Development

Reduction of Blight

None

Selected

Adaptive Reuse

Redevelopment of Vacant Facility



**Opportunity Enterprise
Commercial Development**
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Project Summary & Developer Location	Community Impact	Site Readiness and Building Type	Applicant Need & Readiness	Project Designation
Strategic Site Readiness				
* (required) Has your project participated in the NMEDD's Strategic Site Readiness Program?				
Building / Business Type				
* (required) Select the building/business type that best describes this project. * (required) Describe the primary business activities of the anticipated tenants.				

Required Documents

Optional Documents

Most Recent Fiscal Year End Balance Sheet

Requested

No files uploaded

Upload File

Equity contribution documentation (bank statements, appraisal for in-kind, commi

Requested

No files uploaded

Upload File

Personal financial statements — all owners

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Equity contribution document (bank statement)

Community Impact Site Readiness and Building Type **Applicant Need & Readiness** Project Designation Ownership, Guarantors & Equity

Development Team Qualifications

* (required) Provide an executive summary of similar commercial development projects your team has successfully completed.

Leveraging of Private Capital

* (required) Total amount of private capital committed to this project (excluding OE loan and other public sources).

Project Readiness

* (required) What is the current status of site control?

* (required) Describe the site control arrangement in detail.

* (required) Are the final scope of work and cost estimates complete?

* (required) Do you have a Feasibility Study or Market Analysis? ⓘ

* (required) What is the current permitting status?

* (required) Do you have Plans and Specifications for this project?

* (required) If awarded, how many months would be needed to close the loan agreement?

* (required) Select all readiness documents currently available. ⓘ

Available

Executed Contractor Agreement

Project Design

Feasibility Study or Market Analysis

Business License

Building Permit

Re-zoning Permit

Selected

Builder's Contract

Site Plan

Budget

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Requested

No files uploaded

Upload File

Equity contribution documentation (bank statements, appraisal for in-kind, commi

Requested

No files uploaded

Upload File

Personal financial statements — all owners with 10%+ ownership

- ...
- Site Readiness and Building Type
- Applicant Need & Readiness
- Project Designation
- Ownership, Guarantors & Equity
- Business & Project Planning
- ...

Target Industry

* (required) Target Industry

* (required) Does this project support more than one target industry?

* (required) Select all additional target industries that apply. ⓘ

Available

Aerospace and Space

Biosciences

Clean Energy and Water

Cybersecurity and Information Techn...

Advanced Manufacturing

Defense

Selected

Advanced Computing and Artificial Inte...

Economic Diversification

* (required) Describe how this project contributes to economic diversity in its local or regional economy.

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Required Documents

Most Recent Fiscal Year End Balance Sheet

Requested

No files uploaded

Upload File

Equity contribution documentation (bank statements)

- ...
- Applicant Need & Readiness
- Project Designation
- Ownership, Guarantors & Equity
- Business & Project Planning
- Financial Information
- ...

Company Structure

* (required) Are there owners of the business other than the primary contact listed in Part 1?



* (required) Briefly describe the relationship (if any) between your organization and the intended tenants.



* (required) Is the applicant an existing business or a special purpose entity (SPE) formed solely for this project?

Owners & Principals

+ Add Section

Owners & Principals 1

* (required) First Name



* (required) Last Name

* (required) Phone ⓘ

* (required) Email

* (required) Mailing Street Address

* (required) City

* (required) State ⓘ

* (required) Zip Code ⓘ

* (required) Ownership % ⓘ

* (required) Title

If ownership is held through an entity: organization name ⓘ

Guarantors

* (required) How many guarantors does this application have?

* (required) Will a corporate guaranty be provided by a parent company or related entity?

* (required) Name of the parent company or related entity providing the corporate guaranty

Equity Contribution

* (required) Total equity contribution your organization will make to this project. ⓘ

* (required) In what form(s) will the equity contribution be made? ⓘ

Available

In-Kind Contribution

Combination

Selected

Cash

Down Payment on Land or Property

* (required) Is the equity contribution already committed and available?

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Required Documents

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Most Recent Fiscal Year End Balance Sheet

Requested

No files
uploaded

Upload
File

Equity contribution documentation (bank statements, appraisal for in-kind, commi

- Project Designation
- Ownership, Guarantors & Equity
- Business & Project Planning**
- Financial Information
- Professional Contacts

Funding Sources & Uses

*** (required) Other funding sources for this project (select all that apply).** ⓘ

Available

Documented In-Kind
Federal Funding
State Funding
Local Government Funding
Other Public Capital
Other Private Capital

Selected

Owner Equity
Bank Financing

*** (required) Total dollar amount from all other funding sources.** ⓘ

*** (required) For each other funding source: provide funder name, dollar amount, and whether committed or anticipated.**

* (required) Detailed Uses of Funds.

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Most Recent Fiscal Year End Balance Sheet

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Equity contribution documentation (bank statements, appraisal)

...

[Ownership, Guarantors & Equity](#)

[Business & Project Planning](#)

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[Professional Contacts](#)

[Project Application Certification](#)

...

Financial Profile

*** (required) Select all financial documents you have available.**

Available

Current Quarter YTD Profit & Loss

Prior Year 1 P&L or Audited Financials

Prior Year 2 P&L or Audited Financials

No Applicable Financial Documents

Selected

Current Balance Sheet (not more than 90 days o...

Most Recent Fiscal Year End Balance Sheet

Prior Year 3 P&L or Audited Financials

*** (required) Are financial statements audited, reviewed, or compiled by an independent CPA?**

Audited

*** (required) Select all business tax returns available.**

Available

Prior Year 2 Business Tax Return

No Tax Returns

Selected

Prior Year 1 Business Tax Return

Prior Year 3 Business Tax Return

*** (required) Does the applicant have any outstanding debt obligations?**

* (required) Provide a complete list of all outstanding loans to the applicant, its members, partners, or stockholders. 

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Required
Documents

Optional
Documents

Most Recent Fiscal Year End Balance Sheet

Requested

No files uploaded

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Equity contribution documentation (bank statements, appraisal for in-kind, commi

Requested

No files uploaded

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Personal financial statements — all



- ...
- Business
&
Project
Planning
- Financial
Information
- Professional
Contacts**
- Project
Application
Certification
- Review
&
Submit

Project Team Contacts

[+ Add Section](#)

Project Team Contacts 1

* (required) Contact Role

* (required) First Name

* (required) Last Name

* (required) Phone ⓘ

* (required) Email

Organization Name

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Business &
Project Planning

Financial
Information

Professional
Contacts

**Project Application
Certification**

Review &
Submit

Project Application Certification

By submitting this application for the Opportunity Enterprise Commercial Development Program, the undersigned hereby certifies the following:

- * (required) ☒ I am duly authorized to act on behalf of the undersigned, and to submit all documents pertaining to the Opportunity Enterprise Commercial Development Program Application. ⓘ
- * (required) ☒ All documents submitted in support of the Opportunity Enterprise Commercial Development Program application are true and accurate to the best of my knowledge.
- * (required) ☒ All statements and certifications made in the Opportunity Enterprise Commercial Development Program application are true and accurate and, to the best of my knowledge, conform with all policy guidelines.

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Upload File

Equity contribution document

...

Business & Project Planning

Financial Information

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Project Application Certification

Review & Submit

Review Your Answers

Please review your answers below before submitting. Click "Edit" to make changes.

Project Summary & Developer Location

Edit

DEVELOPER LOCATION

DEVELOPER HEADQUARTERS STATE
NM

PROJECT DETAILS

ENTERPRISE DEVELOPMENT PROJECT NAME

PROJECT ADDRESS — STREET

PROJECT ADDRESS — CITY

PROJECT ADDRESS — ZIP CODE

COUNTY WHERE THE ENTERPRISE DEVELOPMENT PROJECT IS LOCATED

DESCRIBE YOUR ENTERPRISE COMMERCIAL DEVELOPMENT PROJECT

ESTIMATED PROJECT START DATE

ESTIMATED PROJECT COMPLETION DATE

Community Impact

Edit

COMMUNITY SUPPORT

DESCRIBE THE ECONOMIC AND COMMUNITY BENEFITS THIS PROJECT WILL BRING TO RESIDENTS AND BUSINESSES IN CLOSE PROXIMITY.

SELECT ALL TYPES OF COMMUNITY ENGAGEMENT EVIDENCE YOU WILL PROVIDE.

Letters of Support from local businesses or citizens, Public Meeting Records, Letters of Support from elected officials or public bodies

COMMUNITY NEED

DESCRIBE THE COMMUNITY NEED THIS PROJECT ADDRESSES — INCLUDING SERVICES, COMMODITIES, EMPLOYMENT OPPORTUNITIES, AND ECONOMIC ACTIVITY IT WILL PROVIDE TO THE COMMUNITY.

ENVIRONMENTAL IMPACT

DESCRIBE THE EXPECTED ENVIRONMENTAL IMPACT OF THIS PROJECT.

SELECT ALL ENVIRONMENTAL IMPACT CATEGORIES THAT APPLY.

Water Conservation, Brownfield Remediation, Silver LEED Certification or Higher

IF LEED CERTIFICATION APPLIES: WHAT STAGE IS THE CERTIFICATION AT?

APPRENTICESHIP & WORKFORCE TRAINING

WILL THIS PROJECT UTILIZE PARTICIPANTS FROM REGISTERED NEW MEXICO APPRENTICESHIP PROGRAMS OR OTHER NMFA-APPROVED WORKFORCE TRAINING PROGRAMS?

NAME THE SPECIFIC PROGRAM(S) AND DESCRIBE HOW PARTICIPANTS WILL BE ENGAGED DURING CONSTRUCTION.

ESTIMATED NUMBER OF APPRENTICESHIP OR TRAINING PARTICIPANTS DURING THE CONSTRUCTION PHASE.

REDEVELOPMENT

SELECT ALL REDEVELOPMENT CATEGORIES THAT APPLY.

Site Readiness and Building Type

Edit

STRATEGIC SITE READINESS

HAS YOUR PROJECT PARTICIPATED IN THE NMEDD'S STRATEGIC SITE READINESS PROGRAM?

BUILDING / BUSINESS TYPE

SELECT THE BUILDING/BUSINESS TYPE THAT BEST DESCRIBES THIS PROJECT.

DESCRIBE THE PRIMARY BUSINESS ACTIVITIES OF THE ANTICIPATED TENANTS.

Applicant Need & Readiness

Edit

DEVELOPMENT TEAM QUALIFICATIONS

PROVIDE AN EXECUTIVE SUMMARY OF SIMILAR COMMERCIAL DEVELOPMENT PROJECTS YOUR TEAM HAS SUCCESSFULLY COMPLETED.

LEVERAGING OF PRIVATE CAPITAL

TOTAL AMOUNT OF PRIVATE CAPITAL COMMITTED TO THIS PROJECT (EXCLUDING OE LOAN AND OTHER PUBLIC SOURCES).

PROJECT READINESS

WHAT IS THE CURRENT STATUS OF SITE CONTROL?

DESCRIBE THE SITE CONTROL ARRANGEMENT IN DETAIL.

ARE THE FINAL SCOPE OF WORK AND COST ESTIMATES COMPLETE? DO YOU HAVE A FEASIBILITY STUDY OR MARKET ANALYSIS?

WHAT IS THE CURRENT PERMITTING STATUS?

DO YOU HAVE PLANS AND SPECIFICATIONS FOR THIS PROJECT?

IF AWARDED, HOW MANY MONTHS WOULD BE NEEDED TO CLOSE THE LOAN AGREEMENT?

SELECT ALL READINESS DOCUMENTS CURRENTLY AVAILABLE.

Project Designation

[Edit](#)

TARGET INDUSTRY

TARGET INDUSTRY

DOES THIS PROJECT SUPPORT MORE THAN ONE
TARGET INDUSTRY?

SELECT ALL ADDITIONAL TARGET INDUSTRIES THAT
APPLY.

ECONOMIC DIVERSIFICATION

DESCRIBE HOW THIS PROJECT CONTRIBUTES TO
ECONOMIC DIVERSITY IN ITS LOCAL OR REGIONAL
ECONOMY.

Ownership, Guarantors & Equity

[Edit](#)

COMPANY STRUCTURE

ARE THERE OWNERS OF THE BUSINESS OTHER THAN
THE PRIMARY CONTACT LISTED IN PART 1?

BRIEFLY DESCRIBE THE RELATIONSHIP (IF ANY)
BETWEEN YOUR ORGANIZATION AND THE INTENDED
TENANTS.

IS THE APPLICANT AN EXISTING BUSINESS OR A
SPECIAL PURPOSE ENTITY (SPE) FORMED SOLELY FOR
THIS PROJECT?

OWNERS & PRINCIPALS

Owners & Principals 1

FIRST NAME

LAST NAME

PHONE

EMAIL

MAILING STREET ADDRESS

CITY

STATE

New Mexico

ZIP CODE

OWNERSHIP %

TITLE

Owner/Consultant

IF OWNERSHIP IS HELD THROUGH AN ENTITY:
ORGANIZATION NAME

N/A

GUARANTORS

HOW MANY GUARANTORS DOES THIS APPLICATION HAVE?

WILL A CORPORATE GUARANTY BE PROVIDED BY A PARENT COMPANY OR RELATED ENTITY?

NAME OF THE PARENT COMPANY OR RELATED ENTITY PROVIDING THE CORPORATE GUARANTY

EQUITY CONTRIBUTION

TOTAL EQUITY CONTRIBUTION YOUR ORGANIZATION WILL MAKE TO THIS PROJECT.

IN WHAT FORM(S) WILL THE EQUITY CONTRIBUTION BE MADE?

IS THE EQUITY CONTRIBUTION ALREADY COMMITTED AND AVAILABLE?

Business & Project Planning

[Edit](#)

FUNDING SOURCES & USES

OTHER FUNDING SOURCES FOR THIS PROJECT (SELECT TOTAL DOLLAR AMOUNT FROM ALL OTHER FUNDING ALL THAT APPLY).

SOURCES.

FOR EACH OTHER FUNDING SOURCE: PROVIDE FUNDER NAME, DOLLAR AMOUNT, AND WHETHER COMMITTED OR ANTICIPATED.

DETAILED USES OF FUNDS.

Financial Information

[Edit](#)

FINANCIAL PROFILE

SELECT ALL FINANCIAL DOCUMENTS YOU HAVE AVAILABLE.

ARE FINANCIAL STATEMENTS AUDITED, REVIEWED, OR COMPILED BY AN INDEPENDENT CPA?

Current Balance Sheet (not more than 90 days old), Audited

Most Recent Fiscal Year End Balance Sheet, Prior

SELECT ALL BUSINESS TAX RETURNS AVAILABLE.

DOES THE APPLICANT HAVE ANY OUTSTANDING DEBT OBLIGATIONS?

PROVIDE A COMPLETE LIST OF ALL OUTSTANDING LOANS TO THE APPLICANT, ITS MEMBERS, PARTNERS,

OR STOCKHOLDERS.

Professional Contacts

Edit

PROJECT TEAM CONTACTS

Project Team Contacts 1

CONTACT ROLE	FIRST NAME
LAST NAME	PHONE
EMAIL	ORGANIZATION NAME

Project Application Certification

Edit

PROJECT APPLICATION CERTIFICATION

I AM DULY AUTHORIZED TO ACT ON BEHALF OF THE UNDERSIGNED, AND TO SUBMIT ALL DOCUMENTS PERTAINING TO THE OPPORTUNITY ENTERPRISE COMMERCIAL DEVELOPMENT PROGRAM APPLICATION.

ALL DOCUMENTS SUBMITTED IN SUPPORT OF THE OPPORTUNITY ENTERPRISE COMMERCIAL DEVELOPMENT PROGRAM APPLICATION ARE TRUE AND ACCURATE TO THE BEST OF MY KNOWLEDGE.

ALL STATEMENTS AND CERTIFICATIONS MADE IN THE OPPORTUNITY ENTERPRISE COMMERCIAL DEVELOPMENT PROGRAM APPLICATION ARE TRUE AND ACCURATE AND, TO THE BEST OF MY KNOWLEDGE, CONFORM WITH ALL POLICY GUIDELINES.

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